







U.S. Army 2005 MWR Leisure Needs Rusvey

Watervliet Arsenal New York



BRIEFING OUTLINE

Watervliet Arsenal

LEISURE NEEDS SURVEY

- Project Overview
- Methodology
- Patron Sample
- Products

SURVEY RESULTS

- MWR Programs and Facilities
- Leisure Activities

NEXT STEPS

PROJECT OVERVIEW

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MWR STRATEGIC BUSINESS PLANNING MODEL

COMPONENTS Monitoring Analyzing and **Analyzing** Developing Formulating **Formulating** forecasting programs and alternatives the strategic operational and the external markets business plan business evaluating environment plans plan Mission and implementati vision on statements Customer and market analysis Policies. Strategic regulations, Composite goals and mission, and evaluation objectives Programs and laws Program facilities business inventory plans Installation and analysis Planning Monitoring, projections Implementati and assessment, community and on guidance and feedback profiles assumptions Competitive Functional analysis support plans Business and Integrated Capital industry **SWOT** Improvement standards analysis s program and trends Program costs and resources analysis Contingency plans

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METHODOLOGY

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PROJECT SCOPE

- 92 sites were surveyed in 2005
 - Northeast (21 sites) Europe (20 sites)
 - Northwest (10 sites) Korea (9 sites)
 - Southeast (13 sites) Pacific (5 sites)
 - Southwest(14 sites)



- 249,555 surveys were distributed throughout the Army to four patron groups:
 - Active Duty Soldiers
 - Spouses of Active Duty Soldiers (CONUS only)
 - DA Civilians
 - Retirees (CONUS only)
- 1,046 surveys were distributed at Watervliet Arsenal

SURVEY ADMINISTRATION

- Designed to collect information on installation MWR programs and facilities as well as the leisure activities of your potential market
- 65 multiple choice questions; 7 questions were tailored to your specific installation issues

METHODOLOGY

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SURVEY ADMINISTRATION (Continued)

- Active Duty and DA Civilian surveys distributed by installation POCs
- Spouses of Active Duty and Retiree surveys direct mailed to home addresses (CONUS only)
- Web survey option offered for the first time to all respondents

METHODOLOGY

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SURVEY SAMPLE

- Four population segments
 - Active Duty

- Civilian Employees
- Spouses of Active Duty (CONUS only) Retirees (CONUS only)
- Response Rates and Confidence Intervals for each patron group and overall sample

	Survey <u>Population</u>	Surveys <u>Distributed</u>	Surveys <u>Returned</u>	Response <u>Rate</u> *	Confidence Interval **
Army:					
Survey Totals	1,212,240	249,555	50,651	20.91%	±.43%
Watervliet Arsenal:					
Active Duty	59	62	2	3.23%	±68.11%
Spouses of Active Duty	79	38	3	7.89%	±55.50%
Civilian Employees	991	667	110	16.49%	±8.81%
Retirees	291	279	55	19.71%	±11.90%
Total	1,420	1,046	170	16.25 %	± 7.05 %

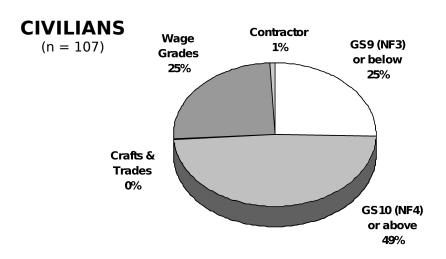
^{*} Response rate is calculated by dividing the number of surveys returned by the number of surveys distributed. It should be noted that low response rates (i.e., less than 20%) increase the chance that one or more subgroups (e.g., for active duty patron group, E1-E4 is a subgroup) may be over- or under-represented. Any patron groups with fewer than 15 survey respondents do not have their data reported to protect privacy and ensure representativeness.

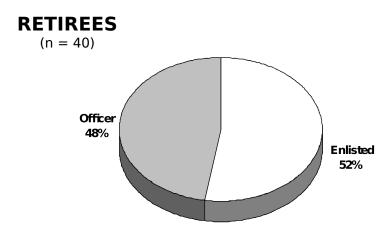
^{**}A confidence interval for a sample mean tells us the range in which we are likely to find the true population mean: Assume 300 surveys were returned for an active duty patron group of 1,350. 52% responded that they used the gym in the last year. The 95% confidence interval for this case would be $\pm 5\%$. Thus there is a 95% chance that the TOTAL number of active duty at this installation who used the gym last year is between 47% and 57%. We can be 95% confident that between 634 and 770 active duty used the gym

PATRON SAMPLE*

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RESPONDENT POPULATION SEGMENTS





^{*}The n provided for each patron group is equal to the number of respondents who provided their rank or paygrade.

PRODUCTS

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PRODUCTS

- Comprehensive installation report of survey data in electronic form
- SPSS data file provided to installation representatives for further analyses, if desired
- Installation level briefing of findings
- IMA and Army level roll-up reports and briefings

PRODUCT DISTRIBUTION

- All products provided on CD
- CD distribution to installation MWR Directors, IMA Headquarters, and U.S. Army Community and Family Support Center

MWR PROGRAMS & FACILITIES: USAGE AT WATERVLIET ARSENAL

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MOST FREQUENTLY USED FACILITIES

Fitness Center/Gymnasium 22%
Post Picnic Area 12%
Swimming Pool 5%
Multipurpose Sports/Tennis Courts 4%

LEAST FREQUENTLY USED FACILITIES

Multipurpose Sports/Tennis Courts 4%
Swimming Pool 5%
Post Picnic Area 12%
Fitness Center/Gymnasium 22%

MWR PROGRAMS & FACILITIES: SATISFACTION AT WATERVLIET ARSENAL*

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FACILITIES WITH HIGHEST SATISFACTION RATINGS*

Swimming Pool 4.54
Fitness Center/Gymnasium 4.41
Post Picnic Area 4.08
Multipurpose Sports/Tennis Courts3.33

FACILITIES WITH LOWEST SATISFACTION RATINGS*

Multipurpose Sports/Tennis Courts3.33
Post Picnic Area 4.08
Fitness Center/Gymnasium 4.41
Swimming Pool 4.54

^{*}Programs and facilities were rated on a 5 point scale: 5 = Very Satisfied and 1 = Very Dissatisfied

MWR PROGRAMS & FACILITIES: QUALITY AT WATERVLIET ARSENAL*

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FACILITIES WITH HIGHEST QUALITY RATINGS*

Fitness Center/Gymnasium 3.99 Swimming Pool 3.99 Post Picnic Area 3.98 Multipurpose Sports/Tennis Courts3.23

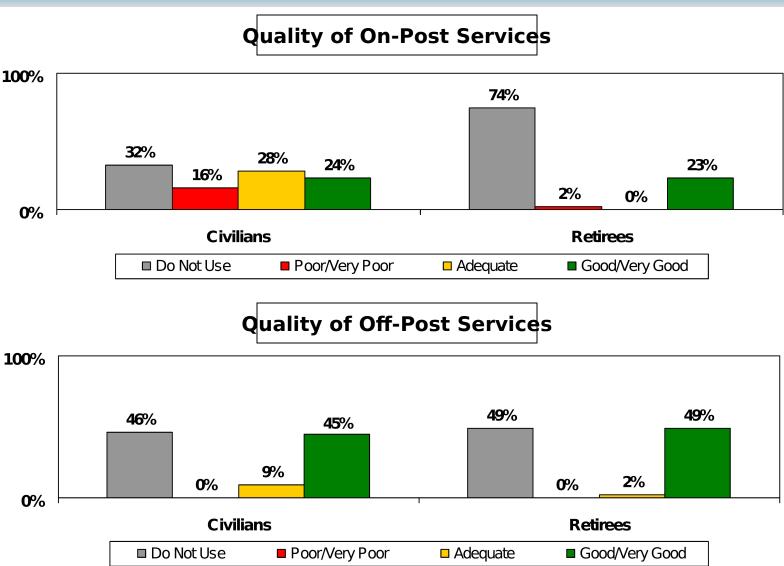
FACILITIES WITH LOWEST QUALITY RATINGS*

Multipurpose Sports/Tennis Courts3.23
Post Picnic Area 3.98
Swimming Pool 3.99
Fitness Center/Gymnasium 3.99

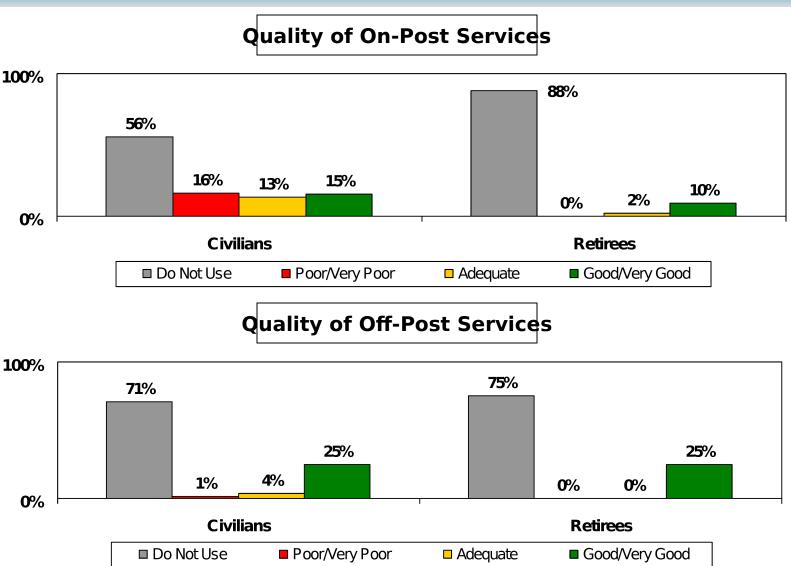
of three quality scores: Building/Facility/Space, Equipment/Furnishings, and Personnel.

^{*}Programs and facilities were rated on a 5 point scale: 5 = Very Good and 1 = Very Poor. These ratings are an average

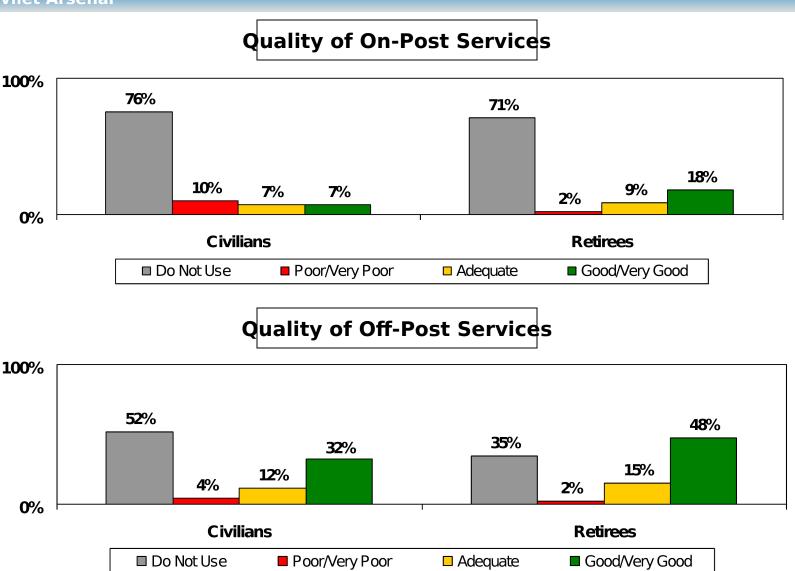
MWR PROGRAMS & FACILITIES: FOOD AND BEVERAGE SERVICES QUALITY



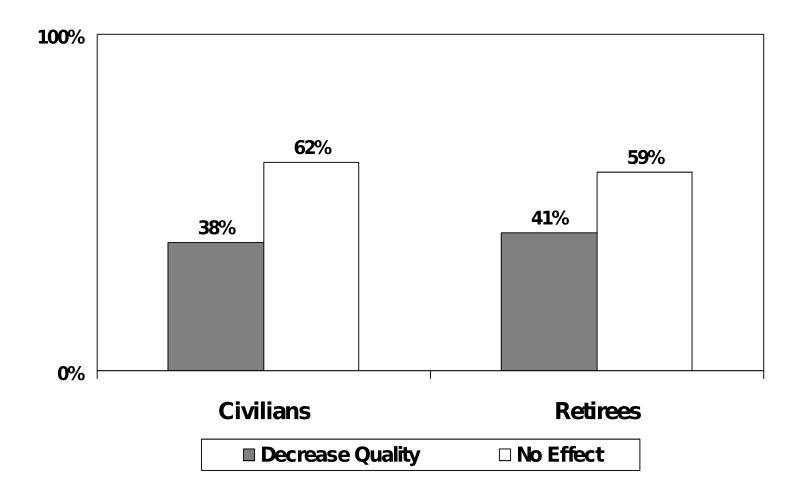
MWR PROGRAMS & FACILITIES: CATERING SERVICES QUALITY



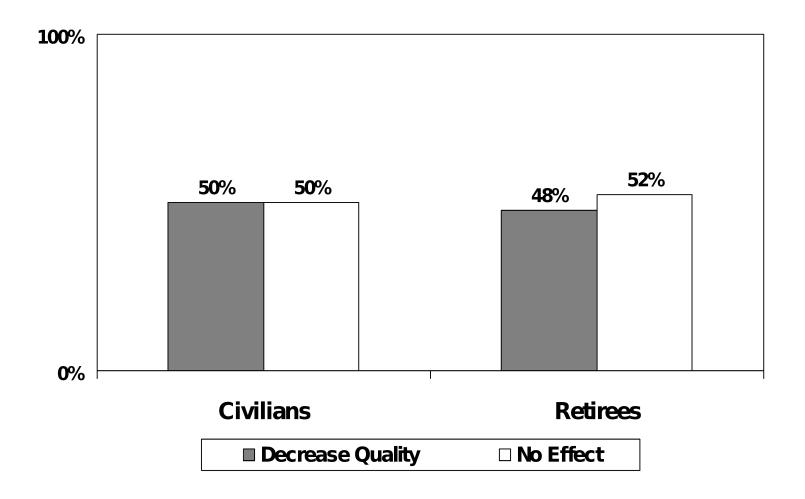
MWR PROGRAMS & FACILITIES: ENTERTAINMENT SERVICES QUALITY



CLUB PROGRAM ELIMINATION EFFECT ON ARMY



MWR PROGRAMS & FACILITIES: RECREATION PROGRAM ELIMINATION EFFECT ON ARMY QOL



MWR PROGRAMS & SERVICES: MOST AND LEAST IMPORTANT ACTIVITIES/PROGRAMS

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Top 7 Activities/Programs

Fitness Center/Gymnasium	77%
Swimming Pool	50%
Athletic Fields	50%
Library	47%
Army Lodging	43%
Post Picnic Area	43%
ITR Office	38%

Respondents were asked to select the 7 most important and 7 least important activities and programs offered on an Army installation.

RV Park	65%
Golf Course Pro Shop	62%
Bowling Pro Shop	61%
Car Wash	59%
Arts & Crafts Center	47%
Golf Course Food & Beverage	45%
Bowling Food & Beverage	43%

Bottom 7 Activities/Programs

MWR PROGRAMS & SERVICES: SOURCES OF INFORMATION*

WHERE DO YOU GET INFORMATION?	CIVILIANS	RETIREES	TOTAL
Internet	11%	16%	11%
E-mail	80%	11%	59%
Friends and neighbors	12%	18%	12%
Family Readiness Groups (FRGs)	0%	0%	0%
Bulletin boards on post	15%	13%	15%
Post newspaper	1%	18%	4%
MWR publications	7%	33%	11%
Radio	0%	4%	1%
Television	1%	2%	1%
My child(ren) let(s) me know	0%	0%	0%
Other unit members or co-workers	23%	4%	17 %
Unit or post commander or supervisor	6%	2%	5%
Marquees/billboards	2%	2%	2%
Flyers	11%	16%	11%
Other	7%	22%	11%
I never hear anything	7%	31%	17 %

^{*}The top 3 sources of MWR information are shaded for each patron group and the total population.

PREFERENCES OVERALL AND BY PATRON

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Top 10 Leisure Activities for All Respondents

Watching TV, videotapes, and DVDs80% Entertaining guests at home 63% Internet access/applications (home) 58% Going to beaches/lakes 51% Special family events 50% Walking 49% Gardening 44% Going to movie theaters 43% Festivals/events 41% Attending sports events 40%

Top 5 for Civilians

Watching TV, videotapes, and DVDs 80% Entertaining guests at home 62% Internet access/applications (home) 62% Special family events 52% Going to beaches/lakes 52%

Top 5 for Retirees

Watching TV, videotapes, and DVDs 83%
Going to movie theaters 80%
Walking 68%
Internet access/applications (home) 61%
Plays/shows/concerts 54%

LEISURE ACTIVITIES: PREFERENCES BY ACTIVITY CATEGORY

Team Sports			
Basketball	14%		
Softball	13%		
Volleyball	6%		
Self-directed sports tournaments	5%		
Soccer	4%		

Outdoor Recreation			
Going to beaches/lakes	51%		
Picnicking	36%		
Camping/hiking/backpacking	34%		
Bicycle riding/mountain biking	34%		
Fishing	24%		

Social	
Entertaining guests at home	63%
Special family events	50%
Night clubs/lounges	35%
Dancing	33%
Happy hour/social hour	28%

Sports and Fitness	
Walking	49%
Bowling	31%
Cardiovascular equipment	30%
Weight/strength training	30%
Golf	20%

Entertainment	
Watching TV, videotapes, and D	VDs80%
Going to movie theaters	43%
Festivals/events	41%
Attending sports events	40%
Live entertainment	37%

Special Interests	
Internet access/applications (home)58%
Gardening	44%
Automotive detailing/washing	36%
Digital photography	36%
Automotive maintenance & repair	32%

LEISURE ACTIVITIES: MARKET SHARE OF ACTIVITY PREFERENCES ON POST*

ACTIVITIES	PARTICIPATED PRIMARILY ON POST	PARTICIPATED PRIMARILY OFF POST	OVERALL PARTICIPATION
Internet access (library)	30%	N/A	30%
Reading	15%	N/A	15%
Reference/research services	13%	N/A	13%
Study/self-development	12%	N/A	12%
Multimedia (videos, DVDs, CDs)	11%	N/A	11%
Cardiovascular equipment	10%	20%	30%
Weight/strength training	10%	20%	30%

^{*}Top 7 leisure activity preferences ranked by on-post participation.

LEISURE ACTIVITIES: MARKET SHARE OF SPECIAL INTEREST ACTIVITY PREFERENCES BY LOCATION*

ACTIMTIES	PARTICIPATED PRIMARILY ON POST	PARTICIPATED PRIMARILY OFF POST	PARTICIPATED PRIMARILY AT HOME	OVERALL PARTICIPATION
Internet access/applications (home)	5%	4%	49%	58%
Gardening	0%	3%	42%	44%
Automotive detailing/washing	1%	9%	26%	36%
Digital photography	0%	8%	28%	36%
Automotive maintenance & repair	0%	7%	25%	32%
Computer games	2%	2%	27%	31%
Trips/touring	0%	21%	0%	21%

^{*}Top 7 special interest activity preferences ranked by overall participation.

NEXT STEPS

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INSTALLATION REPORTS

- Review information on 91 leisure activities and up to 40 MWR facilities
- Share with Commander and program managers

DATA APPLICATIONS

- Action planning for program change and enhancement
- Strategic business planning
- Five year program planning
- Priorities for Project Validation Assessments
- Follow-up focus groups on items of interest or for clarification of findings
- Input into the Installation Status Report (ISR)